

To Our Valued Wine Club Members,

By now you should all have received your Fall Wine Club Newsletter, which mentions the new software Crossing Vineyards will be rolling out in September.

The purpose of this email is to provide you with details to help you make your fall selection using the new system. Here's how it works:

Choice Program

Soon you'll be receiving an email with a link to your personal Wine Club Portal. Once you click on it, you will find instructions on how to make your fall selection. You must choose 12 wines (or more, but not fewer). You must also make your selection within a pre-determined period of time. If you don't, your credit card will automatically be charged in the amount of \$200. Otherwise you will be charged the actual amount of your order plus tax. You will need to indicate whether your wines will be picked up or shipped.

When your order is complete, you will see a screen indicating the date your credit card will be charged as well as the date your wines will be ready.

If you're picking up your wines, come to the Tasting Room as usual and give your name to the staff person at the counter. She will ask if you have chosen your wines on the portal, then find your name and order in the new system, pack your wines and mark your membership requirement complete for the quarter. Your card will already have been charged in the exact amount of your purchase. There will be no more credit balances on account.

VINTNER'S SELECTION

In the email you'll receive with the link to your personal Wine Club Portal, the wines included in the Vintner's Selection will be listed. If you'd like to purchase those for your fall case order, just choose them from the list and let us know the quantity of each. You must choose 12 wines (or more, but not fewer). Then tell us if you want to pick up or ship. Your credit card will be charged for the exact amount of those wines, plus tax.

"NO CHOICE"

If we don't hear from you, we will charge your credit card in the amount of \$200. When you come in to pick up your case, we can still choose your wines. If your order exceeds \$200, we will bill the additional amount to your credit card. If a credit is due, we will issue the refund directly to your card.

Our goal is to make your Wine Club experience as easy and enjoyable as possible. Please reach out to Eric Cavatore at 215-493-6500 extension 26 if you have any questions as you begin to work with the new system.

Thanks for being a member of Crossing Vineyards' Wine Club!

All the Best, The Carroll Family Tom, Chris and Tom Jr.

